

Black Forest Reinsurance Consulting launches in Continental Europe

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A new run-off focused firm, Black Forest Reinsurance Consulting – which is led by Jens Ziser – has been set-up to provide (re)insurance consulting services out of Germany.



The business will provide consultancy, business development and transaction support to European (re)insurers and will work exclusively with R&Q where such activity relates to the disposal of legacy liabilities.

BFRC will also act as a business scout for prospective (re)insurance opportunities in the European market.

Ziser initially joined R&Q just over a year ago, having previously been business development leader and lead underwriter for Europe at Bermudian reinsurer Maiden Re.

“While the company is a start-up, the people and network partners behind the company have significant reinsurance, insurance and IT experience,” Ziser told this publication.

Speaking to *The Insurer*, Ziser believes that R&Q’s recent equity raising – which saw the London-listed firm [raise \\$100mn](#) in fresh equity – had positioned R&Q well to undertake legacy deals in Continental Europe, with the current Covid-19 pandemic expected to create “considerable future opportunity” for the group’s legacy acquisitions and program underwriting services.

“We see Covid-19 and its impact on financial markets as an opportunity,” Ziser said.

“This is the time to consider further investments into digitalisation and efficient outsourcing options, which will allow for leaner and more effective business processes and tools,” he added.