

Loss Portfolio Transfer and Insurance Business Transfer with Allianz SE

24 September: Randall & Quilter Investment Holdings Ltd (Bermuda) announced that, with the close assistance of Black Forest Reinsurance Consulting (BFRC), it has transacted a Loss Portfolio Transfer with Allianz SE, Germany. The reinsurance is being provided by R&Q's A.M. Best A- (Excellent) rated carrier in Malta, Accredited Insurance (Europe) Ltd (Accredited).

With this transaction Allianz reaches economic finality of a third-party reinsurance portfolio that has no active client relationships and that was underwritten from 1976 onwards. Further, this transaction also encompasses the mutual interest to undertake an Insurance Business Transfer of the portfolio to Accredited, subject to regulatory approvals.

Paul Corver, Group Head of M&A at R&Q, explained: "We are delighted to have completed this Loss Portfolio Transfer with the mutual intention to follow on with an Insurance Business Transfer from Germany to Malta.

"We have assumed numerous portfolios of business from across Europe into our rated Maltese platform which provides complete finality to the cedant and the accompanying capital relief. We are very pleased to have executed this transaction with Allianz and once again it proves our capabilities to utilize our international team to provide full finality legacy solutions across the US and Europe.

"Our legacy pipeline across the Group remains strong and we look forward to working closely with BFRC to conclude further Continental European legacy opportunities in the near future." www.rqih.com

BFRC – Black Forest Reinsurance Consulting GmbH

Black Forest Reinsurance Consulting Ltd is a German (re)insurance consulting and service start-up from February 2020. They are experts for non-life Legacy (re)insurance and digitalization solutions.

Their core business is to consult on digitization measures as well as selling legacy reinsurance solutions for reinsurers, insurers, and captives.

For the non-life Legacy market, BFRC has developed a 6-stage DPOR (Digitalization Process Optimization Routine) process, which helps to develop transformational strategies and to determine and monitor digitization measures.

In addition, they have developed the "Business Booster" together with their cooperation partner, novofactum. This aims to optimize legacy processes and portfolio analyses of (re)insurers and captives and to digitize business processes.

Jens Ziser of BFRC said that they also offer Legacy Exit solutions through our co-operation partner, Randall & Quilter Investment Holdings Ltd (Bermuda). Solutions include Loss Portfolio Transfers (LPT), Adverse Development Covers (ADC), Novations, Insurance Business Transfers (IBT) and full acquisitions of risk carriers.

BFRC are not alone in seeing increased demand for exit solutions for the purpose of releasing capital and operational cost optimization in this area, particularly as a result of the volatility in the financial markets caused by COVID-19. <https://bfrc.de/en>